

## Rury stalowe:

-zgrzewane ze szwem wzdłużnym Ø 114,3÷ 406,4 -spawane ze szwem spiralnym Ø 273,0÷1016,0 -spawane ze szwem wzdłużnym Ø 559,0÷ 2020.0

## Kształtowniki zamkniete:

- ze szwem wykonane na zimno - kwadratowe: 90x90 - 300x300
- prostokątne: 100x80 320x200

# Powłoki izolacyjne:

- zewnętrzne typu 3LPE, 3LPP
- wewnetrzne cementowe
- wewnetrzne i zewnetrzne epoksydowe

Current Report: 103/2011

**Date:** 2011-11-10

Name of the Issuer: "FERRUM" S.A.

**Subject:** Estimated data on performance within 9 months of 2011 and withdrawing the performance

forecast for 2011

**Legal grounds**: Article 56 par. 1 pt. 2 of the Act on Offerings – current and periodic information

## **Content of the Report:**

With reference to Current Report No. 22/2011 in which the Management Board of "FERRUM" S.A. (the "Issuer") informed that in order to develop information policy providing shareholders and investors with information necessary to evaluate the Company's current situation and prospects, the Issuer had decided to start making available, after quarter end, selected evaluated initial data on financial performance in particular quarters of the business year, hereby the Issuer announces initial estimated data on its financial performance in Q3 and 9 months of 2011:

# Q3 2011:

- Revenue on sales: PLN 76.9 million,

- EBITDA: PLN 0.1 million,

- EBIT (operating loss): PLN -2.2 million,

Net loss: PLN -3.8 million.

#### 9 months of 2011:

- Revenue on sales: PLN 241.1 million,

EBITDA: PLN 11.0 million,

EBIT (operating profit): PLN 4.0 million,

Net profit: PLN 0.8 million.

Comparing the basic categories of the published estimated data on financial performance in Q3 and Q1 and 2 2011, i.e. revenue on sales, EBIT, EBITDA and net profit, the Issuer's performance in Q3 was less efficient, except for revenue on sales, which was PLN 12.8 million lower than revenue on sales in Q1, but at the same time was PLN 2.4 million higher comparing to revenue on sales in Q2 2011. The following circumstances influenced the aforementioned facts:

- 1. lower quantity of sales resulting in the Issuer's lower production level in comparison to Q1, both with regard to spirally welded pipes and hollow sections. Due to this situation, the Issuer could not take advantage of the scale effect, which means that fixed costs per production unit were higher, which negatively affected the operating profit,
- 2. higher financial costs in form of interest resulting from involving additional external sources of finance,
- 3. negative valuation of transactions of Non Deliverable Forwards type, compared to positive valuation in previous quarters, resulting from weakening of the zloty.

Detailed data on performance will be presented to the public in a quarterly financial statement in the form of Extended consolidated quarterly report on Q3 2011.

Moreover, the Management Board of "FERRUM" S.A. announces that, taking the presented estimated data on the Issuer's performance within 9 months of 2011, as well as the aforementioned circumstances into consideration, it withdraws the performance forecast published in Current Report No. 03/2011 dated 13 January 2011 and corrected in Current Report No. 22/2011 dated 12 April 2011, which assumed as follows:

- Revenue on sales: PLN 389 million,
- EBITDA: PLN 45 million,
- EBIT (operating profit): PLN 34 million,
- Net profit: PLN 25 million.

Withdrawing the performance forecast is caused by circumstances which are beyond the Issuer's influence, in particular by rescheduling the implementation of significant projects, as well as by failing to solicit some projects which had been crucial to creating the forecast for the second half of 2011.

Now, when the market situation is instable, it is not possible to specify the performance forecast of "FERRUM" S.A. for 2011 and to reliably update the previously published forecast for 2011.

Therefore, the Management Board of "FERRUM" S.A. decided not to publish a new performance forecast.

Precise legal basis: Clause 5 par. 1 pt. 25 and Clause 31 of the Regulation of the Minister of Finance dated 19 February 2009 on current and periodic information published by issuers of securities [...].

### SIGNATURES OF PERSONS REPRESENTING THE COMPANY

Date	Position	First name and surname
2011-11-10	President of the Management Board	Grzegorz Szymczyk
2011-11-10	Vice-President of the Management Board	Jarosław Zuzelski